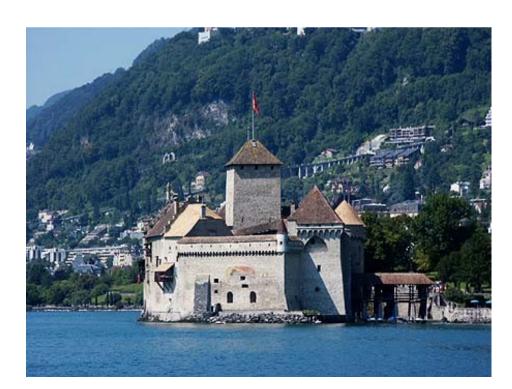
How to engage authors into an open bibliography initiative The RePEc Author Service

Christian Zimmermann

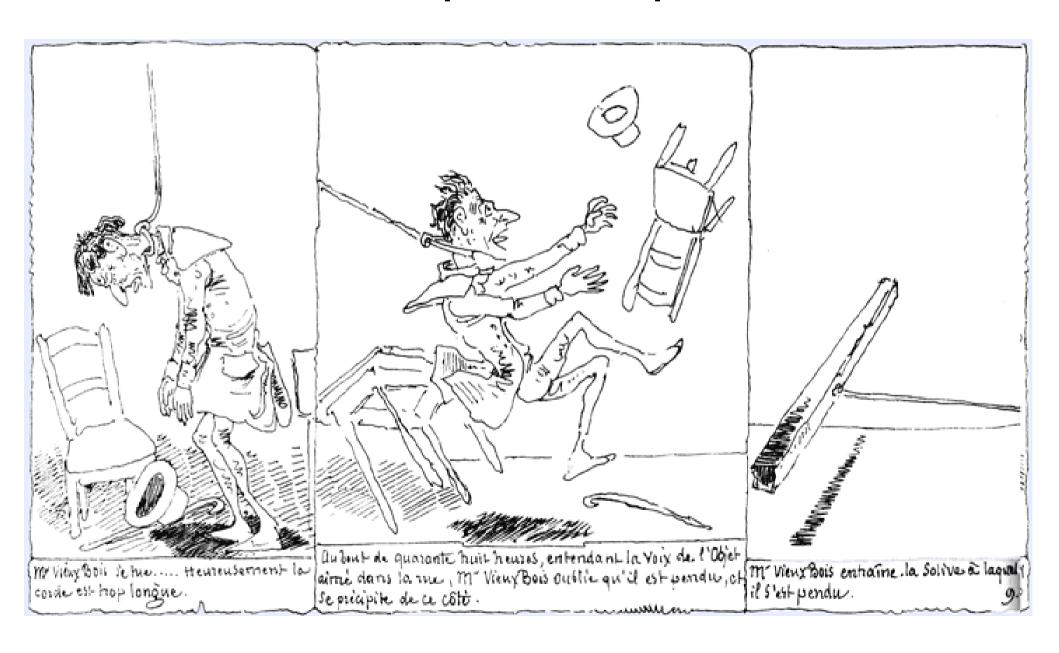
University of Connecticut and RePEc



Henri van Muyden



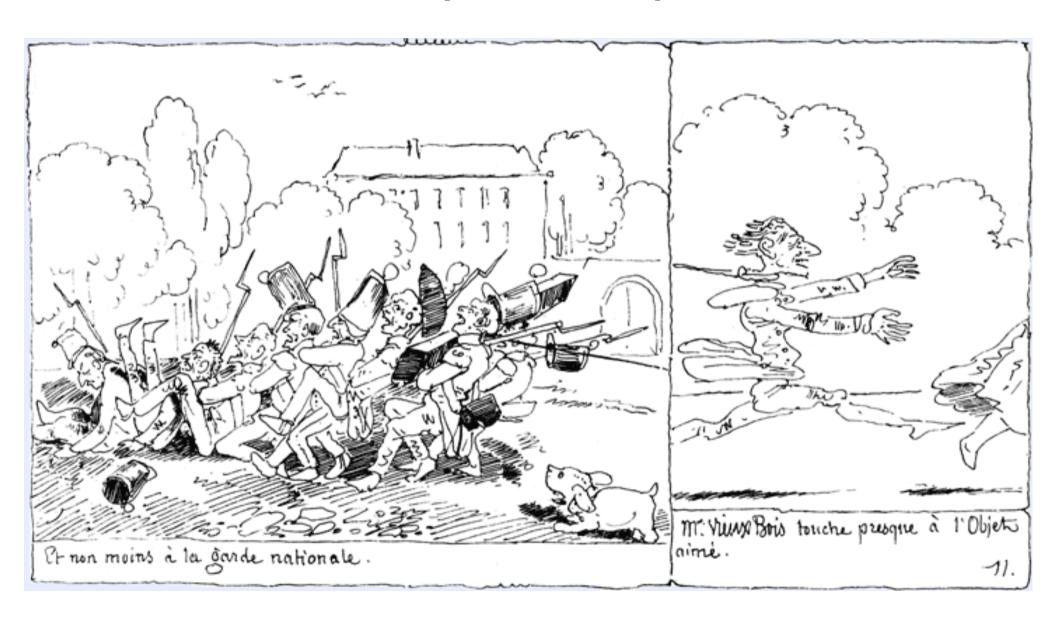
Rodolphe Toepffer



Rodolphe Toepffer



Rodolphe Toepffer



Publishing in Economics

- Long delays
- Culture of pre-prints
- Inefficient distribution
- Need for democratization
- RePEc

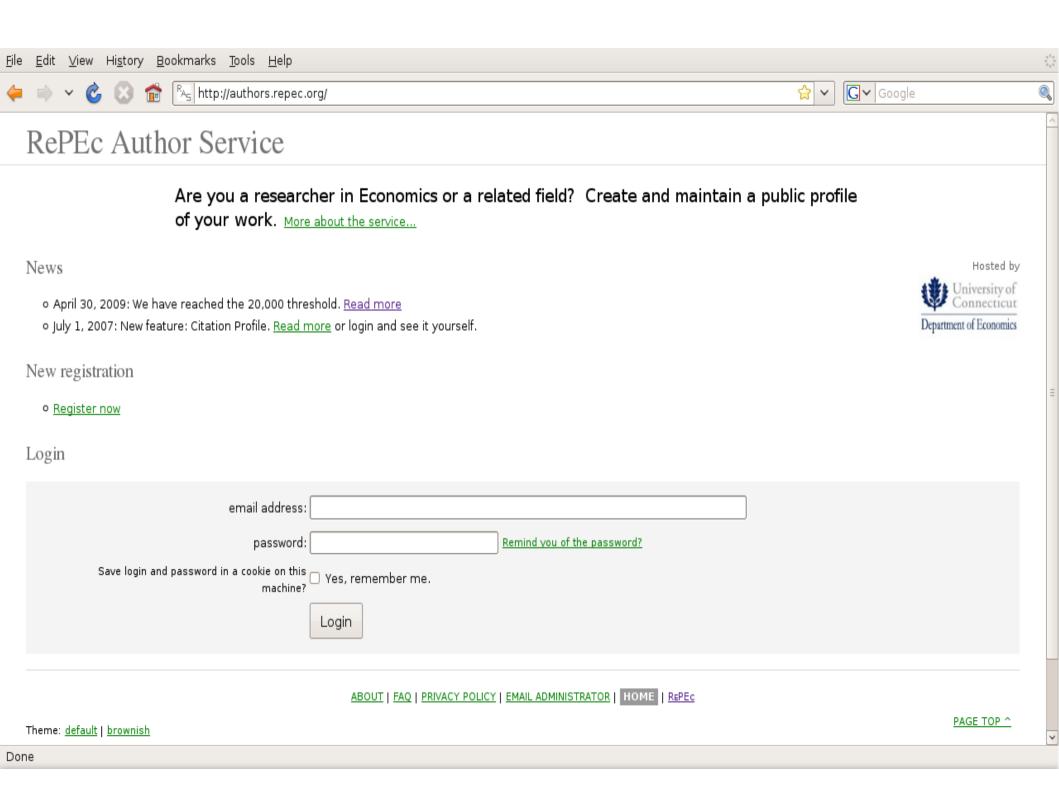
RePEc

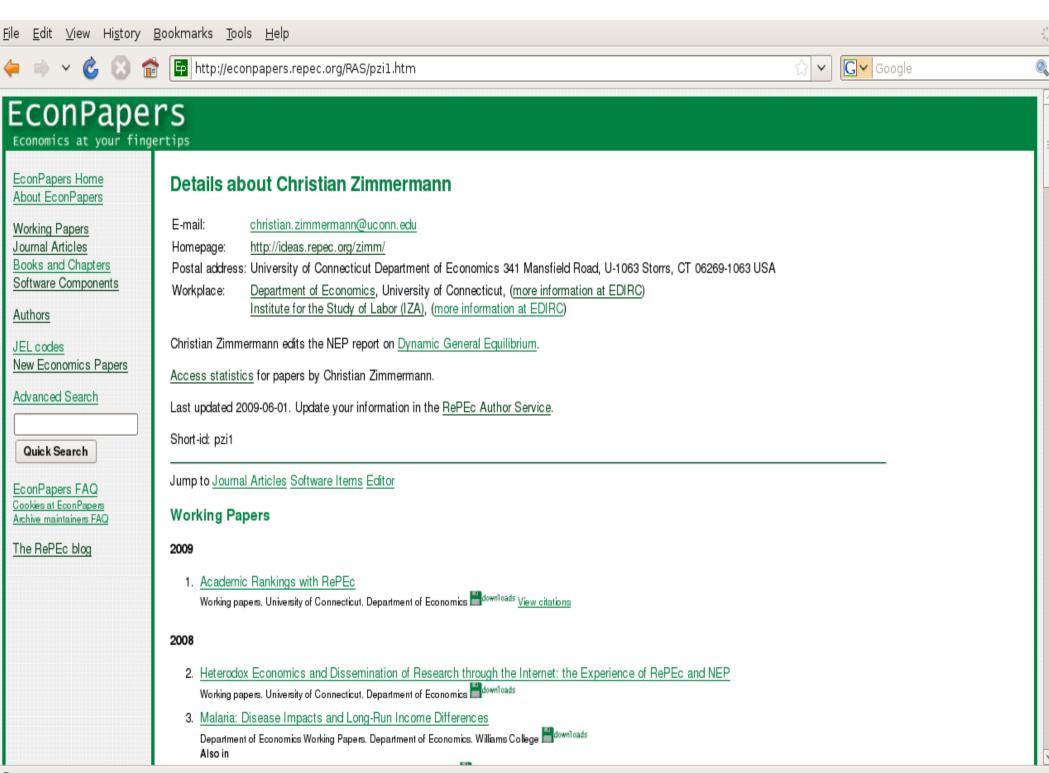
- Research Papers in Economics
- Founded by Thomas Krichel
- Indexes pre-prints (and articles)
- Indexed by publishers
- Volunteer based
- 750,000 items indexed
- 640,000 linked
- 3,700 series

The chicken and egg problem

- Indexed material

 Users
- Creating critical mass
- Appeal to incentives
- Appeal to authors
- Provide them with services





How to create author loyalty

- Provide additional incentives
- Facebook, Myspace
- RePEc 1: profile pages, links
- RePEc 2: email reminders
- RePEc 3: statistics
- RePEc 4: citations
- RePEc 5: rankings

Impact

- Recruitment of colleagues
- Recruitment of publishers
- Increase in name recognition
- Increase in usage

→ 20,000 economists care about RePEc

RePEc

http://repec.org/

repec@repec.org